



“For 8(a) firms in particular, the current business climate is making partnerships an even greater necessity than ever before. While 8 (a)s have had the option of using sole source contracts to grow their businesses, the growing value of partnerships on large-scale, indefinite-delivery, indefinite-quantity procurements, for example, is a development that is motivating many 8(a) companies to actively seek out more of such partnering arrangements with large firms, according to 8(a) business owners”

“Washington Technology Magazine”

Mission

8aPortGov.com mission is to support the 8a’s and small businesses to successfully thrive in the commercial and government market space.

Company Overview

8aPortGov.com was developed with these and many other issues in mind. The portal business solution addresses various issues that previously prevented 8a companies and small businesses to compete and receive government contract awards or subcontracting opportunities, but more importantly, it increases the survival rate for those reputable 8a companies or small businesses. The ability to compete with larger companies to potentially win government contract awards, receive subcontracting or teaming opportunities is what 8aPortGov.com provides the 8a business and any small business. 8aPortGov is an online community that supports high quality small businesses, their large company partners, the procurement officers who seek them, and the service providers who work with them. The elite small businesses invited to join 8aPortGov increase their prospects of success through the information, support services, and networking that the portal provides. The large company or Super 8a members use the portal to find quality small businesses with which to partner and to promote the small businesses they have successfully

worked with in the past. Procurement and contracting officers use 8aPortGov to identify more efficiently and more conveniently small businesses that meet their needs. Service providers join the 8aPortGov.com community to promote their offerings to an elite group of potential customers.

What Sets 8aPortGov.com Apart From the Competition

8aPortGov.com business model focuses on quality and reputable businesses working together where all of the members of the community can thrive. It brings together various industries that previously and for the most part operated independently of each other. In addition, 8aPortGov.com has the potential for an unlimited customer base, a search capability for teaming partners and the opportunity to bid on contracts nationwide.

The one-stop business model, while it is not a new concept, is a unique offering in this market segment. 8aPortGov creates a community of elite small businesses, their partners, their customers, and their suppliers. Membership in this high quality community enhances the prospect of business success for all participants by providing important information, operational support, and bulk purchasing opportunities.

8aPortGov.com Vision

8aPortGov.com service offerings and strategic initiatives/goals will be a complement to the SBA’s directives. “In an effort to help keep the small business sector a thriving part of America's economy, Administrator Alvarez has delineated the following goals for the Agency:”

- **Increase opportunities for small business success**
- **Transform SBA into a 21st century leading-edge financial institution**



- **Help businesses and families recover from disasters**
- **Lead small business participation in welfare-to-work**
- **Serve as the voice for America's small businesses**

Benefits to Becoming a Member

- Advertising/Marketing your company Nationally
- Potential opportunities in finding teaming partners or subcontractor support roles
- Save time & money by using its' research capabilities
- Evaluation criteria to ensure 8a members are reputable and creditable
- Mentor- Protégé opportunities
- Save time by finding qualified service providers
- Opportunities for teaming agreements anywhere in the United States
- Find teaming partners in any geographical location
- Powerful & Flexible Query functionality
- Email account (Anonymous email)
- 3 free advertisements in the Advertisement section

Future Service Offerings

- **Bulk Purchase Discounts**
- **Research Services**
- **24/7 Help Desk & Customer Service**
- **Customer Quality Assurance**
- **Conference Services**
- **Training**
- **Staffing Support**
- **Resume Posting**
- **Student Internship Programs**
- **State and Local Business Resources**
- **International Resources**
- **Blogging**
- **Pod casts**
- **Hotel Reservation Service in DC Metropolitan area**

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